

My name is Charles Crane, a small grain farmer North of Choteau in an area known as the Farmington bench which is a dry land and irrigated area..

I raise winter wheat , spring wheat and irrigated malt barley.

Hail insurance rates for state hail runs from 5% to 11% . My area is area 4 which includes 8 counties and the rate is 8%.

Pass out handout

Hail insurance quotes for 6 hail insurance companies in my area average at least 15% for basic barley and about 10% for wheat. You will notice that most of their rates are about the same and you are required to carry their particular crop insurance or they wont insure you for hail.

I didn't always carry state hail, as I am a conservative republican and have a basic philosophy that government shouldn't be competing with private business, but when insurance companies got so out of line with their premiums , well, I'm not plum stupid either.

In 2005 state hail rebated 30% of our premiums and in 2006 we got 50% of our premium back. making my effective premium for state hail 4%. From rain and hail I got a nice plastic rain gage.

I assume stock companies are subject to what ever the reinsurance companies want to charge them and due to the disasters along the gulf area the last few years they going to make it up somewhere. The state hail is self insuring and is not subject to outside influences.

I have not found a single farmer in my area that does not support doubling the amount the state hail can offer. We are all tired of getting ripped off.

On my irrigated malt barley it is not unusual for me to spend \$100 an acre for seed and fertilizer alone, to raise a crop that should bring from \$300 to \$350 per acre.

Stock companies have been limiting the amount of insurance you can carry to \$100 and acre on dry land, and I believe \$150 on irrigated ,which with the high rates they are charging, I cant afford that amount any way.

They also tell us that we have to insure early or they might reach their quota for the area and we wouldn't get any insurance.

I might add that 11% of my gross farm income per year goes to insurance companies for hail, fed crop, and farm and general liability, not including health insurance, and I would be very surprised if most farms weren't in the same boat.

Currently the state is limited to \$40 on dry land and \$56 on irrigated ground.

I understand that the state hail board would raise the limits gradually and not all at once, so

therefore I ask you authorize the state hail board to raise their limits double to what they are now.

Thank you

Hail Insurance Quote

Charles Crane

Coverage per Acre: **\$100.00**

County: **99 - Teton**

Township: **25N**

Range: **05W**

Premium per Acre: —

Wheat: \$9.40 Lowest Blended Basic Rate

<i>NAU Country Insurance Company</i>	<i>Basic</i>	<i>DXS10</i>	<i>DDA</i>	<i>XS20IP</i>	<i>COMP2</i>
Cash Discount 3%					
Wheat:	\$10.00	\$8.70	\$8.50	\$6.50	\$14.00
Barley:	\$15.00	\$13.40	\$13.50	\$10.20	\$21.00

<i>Rural Community Ins. Services</i>	<i>Basic</i>	<i>DXS10</i>	<i>DDA</i>	<i>XS20IP</i>	<i>COMP2</i>
This insurance is only available if you have a Rural Community Insurance Services multi-peril policy. Cash Discount: 3%					
Wheat:	\$10.00	\$8.70	\$8.90	\$6.50	\$14.00
Barley:	\$15.00	\$13.40	\$13.70	\$10.20	\$21.00

<i>Rain and Hail L.L.C.</i>	<i>Basic</i>	<i>DXS10</i>	<i>DDA</i>	<i>XS20IP</i>	<i>COMP2</i>
This insurance is only available if you have a Rain Hail multi-peril policy. Cash Discount: 4%					
Wheat:	\$10.20	\$8.50	\$8.60	\$5.80	\$15.10
Barley:	\$15.20	\$13.20	\$13.50	\$9.70	\$22.50

<i>Wheat Growers</i>	<i>Basic</i>	<i>DXS10</i>	<i>DDA</i>	<i>XS20IP</i>	<i>COMP2</i>
This insurance is only available if you have a Rain Hail multi-peril policy. Cash Discount: 4%					
Wheat:	\$10.20	\$8.50	\$8.60	\$5.80	\$15.10
Barley:	\$15.20	\$13.20	\$13.50	\$9.70	\$22.50
Wheat State Value:	\$8.50	Maximum: \$40/acre dryland, \$56 irrigated			
Barley State Value:	\$8.00	Maximum: \$40/acre dryland, \$56 irrigated			

<i>AgroNational</i>	<i>Basic</i>	<i>DXS10</i>	<i>DDA</i>	<i>XS20IP</i>	<i>COMP2</i>
This insurance is only available if you have an AgroNational multi-peril policy. Cash Discount 3%					
Wheat:	\$10.50	\$9.10	\$9.50	\$6.80	\$14.70
Barley:	\$15.50	\$13.80	\$14.30	\$10.50	\$21.70

<i>Farmers Crop Ins. Alliance</i>	<i>Basic</i>	<i>DXS10</i>	<i>DDA</i>	<i>XS20IP</i>	<i>COMP2</i>
Wheat:	\$10.50	\$8.80	\$8.90	\$6.10	\$16.30
Barley:	\$15.00	\$13.20	\$13.50	\$9.80	\$23.30

This is a quote and not a binding contract.

Davenport + Holbrook

Loss Recovery Per Acre:

Loss%	Basic	DXS10	DDA	XS20IP	COMP2
5%	\$5.00	\$0.00	\$0.00	\$0.00	\$0.00
10%	\$10.00	\$0.00	\$0.00	\$0.00	\$10.00
15%	\$15.00	\$6.25	\$5.00	\$0.00	\$20.00
20%	\$20.00	\$12.50	\$10.00	\$0.00	\$30.00
25%	\$25.00	\$18.75	\$25.00	\$6.25	\$40.00
30%	\$30.00	\$25.00	\$30.00	\$12.50	\$50.00
35%	\$35.00	\$31.25	\$35.00	\$18.75	\$60.00
40%	\$40.00	\$37.50	\$40.00	\$25.00	\$70.00
50%	\$50.00	\$50.00	\$50.00	\$37.50	\$90.00
60%	\$60.00	\$60.00	\$60.00	\$50.00	\$100.00
70%	\$70.00	\$70.00	\$70.00	\$62.50	\$100.00
80%	\$85.00	\$85.00	\$85.00	\$75.00	\$100.00
90%	\$100.00	\$100.00	\$100.00	\$87.50	\$100.00
100%	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00